

डॉ. नीरज मित्तल, भा.प्र.से.  
सचिव  
**DR. NEERAJ MITTAL, IAS**  
Secretary



भारत सरकार  
संचार मंत्रालय  
दूरसंचार विभाग  
**Government of India**  
**Ministry of Communications**  
**Department of Telecommunications**

D.O. No.19-1/2019-SU-I  
New Delhi, the 08<sup>th</sup> April, 2025

**Dear Chief Secretary/ Administrator,**

BSNL and MTNL are Central Public Sector Enterprises (CPSEs) under the administrative control of the Department of Telecommunications, Government of India. These CPSEs fulfill the communication needs of most of the Government departments, including the Armed Forces. For the majority of Banks and Financial Institutions, the core-banking network requirement is also met by these CPSEs. BSNL has a vast rural network and is a reliable service provider.

2. While approving the revival package to BSNL/MTNL in 2019, the Union Cabinet inter-alia approved the mandatory utilization of capacities of BSNL and MTNL for internet/ broadband, landline, and leased line requirements by the Central Government Ministries/Departments in view of data security needs. On similar lines, State Governments were also requested (copy of letter enclosed) to utilize the network capacities of BSNL for their telecom requirements.

3. Additionally, in line with the approvals granted by the Union Cabinet in 2019, 2022 and 2023, revival packages were approved to bolster the operations of BSNL and MTNL, improving their viability and competitiveness. Subsequently, several measures, including capital infusion through Capex support, spectrum allocation for 4G and 5G, debt restructuring, and asset monetization, have been implemented or currently in progress.

4. As a result of the above said revival packages and efforts by GoI:

- BSNL has sustained revenue increase and positive EBIDTA over the last 4 years.
- For the first time since FY 2007-08, BSNL has achieved a net profit of Rs. 262 cr. in Q3 of 2024-25.
- BSNL has accelerated Capex investment in the last 2 years to upgrade its network and telecom infra pan India. A massive investment has been done in transmission equipment & optical fiber cable (OFC) network.
- This CAPEX is expected to put BSNL on a higher revenue growth trajectory in the future.

5. As BSNL/MTNL are becoming competitive in the telecom sector and in light of the Cabinet decision in the past, I request you to consider utilization of the services of BSNL and MTNL by all Departments/Agencies/PSUs of the State Government for internet/ broadband, landline and leased line requirements. BSNL in turn will dedicate a separate one-stop nodal point to provide highest level of services to the state government.

Yours sincerely,

(Dr. Neeraj Mittal)

**The Chief Secretaries/ Administrators of all State Governments/UTs**